

Andrew Adams CV

SUMMARY

Since 1983. I have established technical /engineering sales and Installation experience in Satellite -Telecom, fiber-optic, and Security products in and outside Plant. Skilled in presenting features and benefits of technology-based products. Proven record for Sales Coordination, Technical Training, and Engineering Support of authorized distributors and manufacturer's representative channels.

SKILLS

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- Satellite Uplink Downlink C/KU Bands
- All Adobe 2023/ Visio / Unity / Lightship •
- AutoCAD Adobe full Suite 2023 -
- IP Security Camera Systems Turnkey
- Integrating of Firewalls and Routers •
- NVR and DVR installation and Support
- Cyber Security Consult / Pen Tester •
- Marketing SEO / SEM / Social Media
- Project Coordinator Consultancy
- Fiber Optic Sales Representative

EDUCATION

Brookdale College Marketing **FIU N. Campus** Digital Design / E N G

SCTE Society of Telecommunications Engineers SBCA Satellite Broadcasting Comm. Assoc. **CLEC** Sales and Training Turnkey RF and Satellite Engineering SBE Society of Broadcast Engineers

PROFESSIONAL EXPERIENCE

Turnkey Communications Inc.

Miami, FI

1983 - 2016

CEO and CTO / Registered D.O.D.

IT and TV Satellite Services for the Cruise ship Industry since 1987. •

- Installation and Sales for Television and Radio Stations Engineering and Technical Dept. •
- Sales for DOD Government, Commercial Properties, Hospitals, and Law Enforcement. •
- IT Consultancy 2vrs with Miami Health Formerly on BOD with Banyan Health. •
- Extensive Sales with Diagrams, Blueprints, and Edited Video Presentations. •
- CCTV and IP-IT Security Systems for many Condominiums and Commercial Properties. •
- Served on the Board 1990-1991 As Director for Programming FL. SCTE www.scte.org •
- Worked with Google Augmented Reality 2013 -- 2016 •
- Served on Board of Directors Banyan Health 2016

Miami Cable Contracting

- Aerial and Underground Construction. Post and Prewire Splicing Balancing.
- Extensive work with Headend and Plant Distribution Blueprints.

1979-1983

CAT 5-6 Installation Pre-Postwire • VSAT - IT Engineering & Technical

- Satellite Link Budgets ٠
- Proficient with MS Office 365 •

RF, Cable & Fiber Design

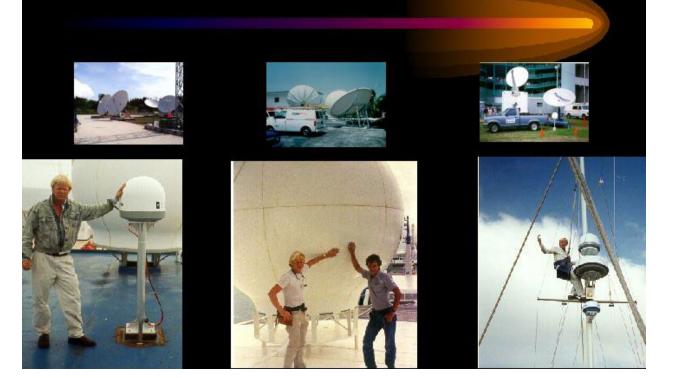
- **Negotiations for Consulting Contracts** •
- Adobe After Effects 4k Video Editing •
- Graphic Design / App Developer
- Mixed Reality / AR/VR / Meta •
- SEO With Google Maps
- Video and Web 3.0 •

Lincroft, NJ

North Miami, FL.

Ralph Haimowitz Robert Behar ICI,TCG & Global Crossings Turnkey Communications Inc. Miami, FL.

Engineering Solutions with a solid bottom line



- Satellite and Cable RF Design MDU and Plant. andykadams@gmail.com
- 2017 retired
- 2018 retired
- 2018 retired
- 2020 retired
- 2021 retired / Prepping and Relocating
- 2022-23 Re-activated fully equipped and ready to serve.

Andy - cell (305) 967-3544 <u>Https://www.turnkey.net</u>

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